



WE LOOK FORWARD TO RECEIVING YOUR APPLICATION!

STEMMER IMAGING is Europe's largest machine vision technology provider with the head office in Germany (Puchheim near Munich) and subsidiaries in the UK and most other Northern European countries.

In fact, the services provided by STEMMER IMAGING go far beyond just this; with more than 30 years of machine vision experience, we are able to offer comprehensive support services to all of our customers. Our experts can support you from A to Z – finding the best technical solution and the most cost effective combination of components for your imaging task – assisting you in a solution-oriented and reliable way, before, during and also after the project. Feasibility studies, training and direct customer support are just some of the examples of the value add we give you.

They provide equipment that goes in to a variety of markets, ranging from inspecting automotive components, aerial imaging, sports applications (e.g. golf simulators and Hawk-eye cameras in Tennis, Cricket and Football), traffic applications such as speed cameras and bus lane enforcement cameras.



BUSINESS DEVELOPMENT MANAGER – END USER SOLUTIONS

Brief Description About The Role:

- ▶ As an experienced member of the team, this role would involve managing and developing existing customer accounts and building new business. The role would be office or home based, with the majority of the time spent out on the road visiting customers.
- ▶ The ideal candidate will have experience in machine vision, or equivalent, and a proven track record of supplying solutions to end users in factory automation and other similar markets.
- ▶ Commission will be paid monthly, based on the company results as it is very much a team sale and technical specialists are often required to win business.

Specific Requirements: ▶ Full UK driving license

Location: ▶ Tongham, Surrey, GU10 1DW

Basic Salary: ▶ Competitive

Closing Date

For Applications: ▶ ASAP

OTE: ▶ Competitive

Company Culture:

Benefits: ▶ Once probation passed;
BUPA Healthcare and pension contribution;
Company car allowance.

▶ The UK team is very friendly and successful. As a result of this there is exceptionally low turnover of staff. The company offers great support with training as well as great career path.